

PUBLIC DEBT AND LOAN NEGOTIATION AND EVALUATION TOOLKIT

FINANCIAL MANAGEMENT PORTFOLIO

NEW COURSE FOR 2024



CROWN AGENTS
ACCELERATING SELF-SUFFICIENCY & PROSPERITY

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NEW

COURSE OUTLINE

This two-week programme combines:

Public Debt Management: Issues & Solutions	05 days
Loan Negotiation & Evaluation	05 days

As the global economy strives to come to terms with various crises - financial, environmental, disease and war - the threat of a new debt crisis has taken centre stage. This threat is compounded by rapid borrowing by countries seeking to boost investment in infrastructure to support their objectives under the Sustainable Development Goals. In response to this demand, new borrowing sources have emerged, including Eurobonds and emerging creditors such as China. Analysts have warned that global debt has reached an 'all time high' as more countries than ever are in danger of slipping into a major debt crisis.

In the first week, the course will take delegates through the fundamental principles of public debt management, taking recent and current global developments into account, and explore the latest tools to analyse and manage their debt portfolios more effectively.

In the second week, the course will build the capacity of delegates in loan negotiation and the practical considerations needed for a successful outcome. The course will cover a number of restructuring scenarios and negotiation arrangements, related to various sources of finance and creditor forums, including the Paris Club.

COURSE OBJECTIVES: On completion, you will be able to:

- Understand the scope of public debt management and its linkages with fiscal and monetary policy
- Apply concepts of cost and risk to your public debt portfolio
- Create an outline for a debt management strategy based on a portfolio review and a good understanding of the objectives for debt management
- Understand the building blocks of loan evaluation, including the loan cycle and the relevance of legislation

- Interpret loan and bond agreements, including evaluation of the financial terms
- Understand the practical processes involved in loan negotiations
- Evaluate different sources of finance and determine their appropriateness for funding various types of projects

KEY TOPICS

- Fundamental debt concepts, techniques and instruments
- Debt sustainability framework
- Controlling debt management operational risk
- Analysing and reporting on the debt portfolio
- Debt portfolio management, rescheduling and refinancing
- Sources of finance, emerging lenders and Public-Private Partnerships
- Overview of a typical loan cycle
- Interpretation and evaluation of a financial agreement
- Negotiation theory and practice
- Refinancing and voluntary restructuring

DURATION	FEE	DATE	VENUE
10 days	£4,450	18 - 29 November 2024	London

"ON DEMAND" COURSES



In addition to the scheduled dates shown, we are flexible to schedule additional dates to our calendar in a location of your choice. To ensure we can explore adding an additional date, do aim to contact us with your request with a minimum of 4 months' notice to allow the course to be advertised.

WE REWARD LOYALTY

We offer all our clients a '4+1' loyalty scheme. For every four delegates enrolled from an organisation in any calendar year, we will provide you with one additional place, free of charge.

"Crown Agents offer the best course training contents by relating theory to the practical experience in building capacity by trainers in line with their organisational goals."

ZAKARI ALHASSAN, Assistant Manager, State Interests and Governance Authority, Ghana.



FEATURED TRAINER RICHARD ODOOM

Richard is a fellow of the Institute of Chartered Accountants in England and Wales and a Chartered member of the British Computer Society.

He has over 30 years' experience providing financial management and IT systems integration services to Ministries of Finance, Central Banks and other public-sector entities around the world, using his unique combination of IT, business management and accounting expertise.

With many years of capacity building experience, Richard has devised and delivered numerous Crown Agents training courses on financial management and accounting, audit and monitoring and evaluation in the UK and abroad.