

PUBLIC PROCUREMENT AND CONTRACT MANAGEMENT FOR WORKS AND CONSULTANCY SERVICES

PPP, PROCUREMENT, SUPPLY CHAIN AND TRADE PORTFOLIO



CROWN AGENTS
ACCELERATING SELF-SUFFICIENCY & PROSPERITY

e: trainingbookings@crownagents.co.uk
t: +44 [0]20 3940 4300

PUBLIC PROCUREMENT AND CONTRACT MANAGEMENT FOR WORKS AND CONSULTANCY SERVICES

COURSE OUTLINE

This specialised 10-day programme focuses on two areas of procurement that, while closely connected, can require specific skillsets and present challenges for procurement professionals.

Delegates will explore all phases of the procurement process for Works as well as Consulting Services. Topics covered include: strategy and organisation of procurement; planning and management of procurement operations; identifying the correct procurement procedure and selection methods; preparation of procurement documents; evaluation of bids/proposals; negotiation and award of contract; contract management. Delegates will also learn the fundamentals of effective project management and how the project cycle relates to the procurement cycle.

The course will examine practical experiences of civil works projects, including the coordination of the design and supervision services. Emerging crucial issues will be introduced, including identification and management of procurements risks, innovation in procurement, sustainability and green procurement.

COURSE OBJECTIVES: On completion, you will be able to:

- Undertake procurement for Works as well as Consultancy Services with greater confidence
- Set up and implement the required processes and procedures for successful procurement
- Adhere to international standards in procurement and prepare procurement documents
- Select the best contractors and service providers
- Evaluate competitive bids and proposals
- Negotiate and award contracts that align with your budget and project goals
- Appreciate contract management issues that are crucial for effective procurement

- Put improved project-management skills to work
- Actively engage in the management of procurement issues such as risks, innovation and sustainability

KEY TOPICS

- Organisation and strategy of procurements for Works and Consulting Services
- Improving project management skills
- Planning and management of procurement operations
- Key processes for procurement of Works and Consulting services
- Preparation of Procurement Documents
- Evaluation of bids and proposals
- Contract negotiation and award
- Contract management

DURATION	FEE	DATE	VENUE
10 days	£4,450	17 - 28 June 2024	London
		09 - 20 December 2024	London

“ON DEMAND” COURSES



In addition to the scheduled dates shown, we are flexible to schedule additional dates to our calendar in a location of your choice. To ensure we can explore adding an additional date, do aim to contact us with your request with a minimum of 4 months' notice to allow the course to be advertised.

WE REWARD LOYALTY

We offer all our clients a '4+1' loyalty scheme. For every four delegates enrolled from an organisation in any calendar year, we will provide you with one additional place, free of charge.

“Excellent, well organised programme. Faculty and facilities carefully chosen, best in the field. Visits to sites have also been a great learning experience.”

CYRIL KWABENA OTENE NSIAH, Deputy Clerk, Parliamentary Services of Ghana.



FEATURED TRAINER

DR. ANGELO BIANCHI

Angelo has over 25 years of international experience as an IFI Procurement Specialist, with specific expertise in the preparation of procurement documents, bid evaluation and contract management.

An independent consultant for several international consulting firms, general contractors and public authorities, Angelo has worked in 27 countries on projects financed by multilateral development banks, including large infrastructure projects carried out under FIDIC® Conditions of Contract.

He has extensive international experience as senior trainer on public procurement and is a Chartered Engineer and certified Project Management Professional (PMP®).