# PPP - PLANNING, GOVERNANCE AND PROCUREMENT

PPP, PROCUREMENT, SUPPLY CHAIN AND TRADE PORTFOLIO

**NEW COURSE FOR 2024** 



e: trainingbookings@crownagents.co.uk t: +44 [0]20 3940 4300

## PPP - PLANNING, GOVERNANCE AND PROCUREMENT

### **COURSE OUTLINE**

Public Private Partnerships (PPPs) are an important route to the delivery of a wide range of social, economic and administrative infrastructure in many countries throughout the world, leveraging private sector expertise, resources and finance.

Senior officials charged with financing and implementing PPPs need to understand the complex issues, arrangements and oversight required to navigate through a PPP project cycle, as part of a national PPP programme that has implications for fiscal, budget and debt management.

This 1-week course will build a fundamental knowledge in PPPs and examine some pertinent issues in the effective governance and management of PPPs. Delegates will gain an appreciation of the political and business environment factors at play, and what constitutes an effective PPP framework, both central to understanding what drives and what should underpin all PPP projects. They will learn about the challenges that PPPs address, and PPP solution approaches and contract types that are central to identifying a PPP project pipeline, where screening and appraising a PPP, including ascertaining value for money and assessing climate, environmental and social factors and impact, are critical activities.

This course will also examine good practice relating to finance, risk and performance. Delegates will explore how PPPs are financed, the banks perspective on a PPP, what makes a PPP bankable and what financial instruments and arrangements may come into play when financing and re-financing a PPP. They will learn about PPP project risk and how to allocate risk between public and private parties in a wellstructured PPP, and about key requirements for a sound contract management framework that sets the boundaries for the effective performance of a PPP.

COURSE OBJECTIVES: On completion, you will be able to:

- Take a leadership role in ensuring the effective governance of PPPs and establishing a sound PPP framework and project pipeline
- Appreciate how to leverage the expertise of the private sector and allocate risk in a PPP, to ensure risk is shared appropriately between public and private parties
- Explain make a project suitable to the PPP modality, and outline how to appraise a PPP and assess value of money
- Outline how Environmental, Social and Governance (ESG) factors impact on and can be advanced by PPPs

- Understand public financial management issues and accounting approaches applied to PPPs
- Explain bank and investor expectations when seeking to finance a PPP, and what constitutes a bankable PPP

#### **KEY TOPICS**

- Overview of PPPs, the enabling environment and contract types
- Governance of PPPs and the PPP Framework
- PPP Project Pipeline and budget and debt management implications
- PPP Project Procurement Cycle
- Financing PPPs options, issues and solutions
- PPP Outputs, Performance and Payment
- PPP Project Risk Structuring a PPP / Risk Allocation
- Appraising Potential PPP Projects and ESG and PPPs
- Achieving and Assuring Value for Money through PPPs

## This is week one of The PPP, Procurement and Contract Management Toolkit.

DURATION	FEE	DATE	VENUE
05 days	£2,650	17 - 21 June 2024	London
	£4,450	11 - 15 November 2024	Washington D.C.

## "ON DEMAND" COURSES



NEW

In addition to the scheduled dates shown, we are flexible to schedule additional dates to our calendar in a location of your choice. To ensure we can explore adding an additional date, do aim to contact us with your request with a minimum of 4 months' notice to allow the course to be advertised.

### WE REWARD LOYALTY

We offer all our clients a '4+1' loyalty scheme. For every four delegates enrolled from an organisation in any calendar year, we will provide you with one additional place, free of charge.

## FEATURED TRAINER KEN MACNEILL

Ken has worked extensively in both the public and private sectors to improve performance, including within national and regional governments and the NHS. He brings considerable practical experience of financial management, corporate governance, risk management and accounting to his training delivery. For over 10 years Ken has trained delegates from across the world, and has worked with the UK senior service on a UK government financial management improvement programme.

A Business Studies and Accounting graduate from the University of Edinburgh, Ken is a Chartered Institute of Public Finance and Accountancy member and former examiner.