

# MANAGEMENT DEVELOPMENT FOR EXECUTIVES

[APPROVED BY THE INSTITUTE OF LEADERSHIP]

LEADERSHIP AND MANAGEMENT PORTFOLIO



**CROWN AGENTS**  
ACCELERATING SELF-SUFFICIENCY & PROSPERITY

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# MANAGEMENT DEVELOPMENT FOR EXECUTIVES

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## COURSE OUTLINE

An ideal progression course for delegates who have completed the Effective Management Skills qualification course.

This programme builds on the skills learned to further arm the developing manager with essential knowledge and tools. It is also very relevant for experienced staff who will soon be making the transition from a management to a leadership role. The role of managers in senior and executive positions is evolving to include high-level performance management and change facilitation.

This course has a particular focus on developing yourself as a manager and developing sustainable and successful teams. It gives participants the opportunity to explore key areas of performance management, succession planning and organisational development.

**COURSE OBJECTIVES:** On completion, you will be able to:

- Understand your own management style and the impact it has on your team
- Learn coaching skills and styles to develop high-performing, motivated teams
- Undertake appraisals, set targets and give instructive and constructive feedback
- Build your team: talent management and succession planning
- Be a change agent: understand and manage the impact of change on you and your team
- Prepare for your next step: understand the difference between management and leadership and the skills you need to make that transition

## KEY TOPICS

- Understanding your management style and areas needing improvement
- Aligning your team's competencies with organisational goals

- Developing effective and motivated teams
- Managing organisational change
- The difference between management and leadership
- Talent management and succession planning



This is an IoL endorsed programme. To gain the award, delegates will identify ways to apply what they have learned to manage a particular challenge or issue effectively. They will make a

presentation based on this issue and two set questions. On completion of a successful assessment, delegates will receive the Endorsed Award IoL certificate following the course.

DURATION	FEE	DATE	VENUE
10 days	£4,650	15 - 26 April 2024	London
		09 - 20 December 2024	Dubai

## "ON DEMAND" COURSES



In addition to the scheduled dates shown, we are flexible to schedule additional dates to our calendar in a location of your choice. To ensure we can explore adding an additional date, do aim to contact us with your request with a minimum of 4 months' notice to allow the course to be advertised.

## WE REWARD LOYALTY

We offer all our clients a '4+1' loyalty scheme. For every four delegates enrolled from an organisation in any calendar year, we will provide you with one additional place, free of charge.

**"This is my second training with Crown Agents. I will surely want to experience it again."**

ANTO BENEDICT OGAH, Deputy Director Engineering, Kaduna State Water Corporation, Nigeria.



## FEATURED TRAINER

### MARIA OLDER

Maria is a charismatic and solution-focused facilitator who designs and delivers innovative training that focuses on individuals' needs and their unique learning journey.

Through her extensive international experience, she has an in-depth appreciation of how to bring learning to life.

A highly inspirational leadership and development professional, Maria has over 30 years' experience of delivering pragmatic and practical training across North America, Canada, Europe, Africa and Asia. With a focus on the practical applications of training materials, her coaching style encourages delegates to drive and implement change at both the individual and organisational level.