

# EXECUTIVE LEADERSHIP IN ACTION

[APPROVED BY THE INSTITUTE OF LEADERSHIP]

LEADERSHIP AND MANAGEMENT PORTFOLIO



**CROWN AGENTS**  
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# EXECUTIVE LEADERSHIP IN ACTION

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## COURSE OUTLINE

This course is our most senior leadership programme and is designed for the executive who wants to develop their personal insight and effectiveness and to grow as a leader.

Challenging and highly interactive, it gives busy executives invaluable 'time out' and space to explore their strengths in a trusting, peer-to-peer environment. Focused on real-life challenges, the one-to-one coaching and group surgery sessions will result in tangible 'lightbulb' moments.

Delegates will identify the qualities and values of a successful leader, focusing on their own personal development journey. They will also focus on influence, conflict resolution, taking responsibility, coaching for improved performance and making difficult decisions.

Delegates will take a journey of self-discovery, examining their own leadership behaviour in the context of their own unique environment. They will explore influencing strategies and the use of power to identify their own preferred way of making an impact and engaging with people.

**COURSE OBJECTIVES:** On completion, you will be able to:

- Understand your own leadership style by examining your personal values and preferences
- Develop your emotional intelligence to grow as a leader and an individual
- Use influencing power appropriately to deal with difficult situations and individuals
- Improve your communication skills, using personal influencing techniques for resolving conflicts and getting the best out of people
- Learn how to coach others for performance improvement
- Return to work with a practical Personal Development Plan

**SPECIAL BENEFITS** of this course include:

- Senior-level cadre of guest speakers
- One-to-one coaching session, with two follow-up coaching sessions via Skype
- Two inspirational visits and a networking dinner
- Access to a private alumni group on LinkedIn



This programme is accredited by The IoL. This confirms that it has been independently verified and meets the evidence-based standards of The Institute's 5 Dimensions of Leadership:

Authenticity, Vision, Achievement, Ownership and Collaboration. On completion of the programme, delegates will receive Studying Membership of The IoL and access to its award-winning e-learning tool, MyLeadership.

DURATION	FEE	DATE	VENUE
10 days	£4,650	15 - 26 January 2024	Dubai
		13 - 24 May 2024	London
		04 - 15 November 2024	London

## "ON DEMAND" COURSES



In addition to the scheduled dates shown, we are flexible to schedule additional dates to our calendar in a location of your choice. To ensure we can explore adding an additional date, do aim to contact us with your request with a minimum of 4 months' notice to allow the course to be advertised.

## WE REWARD LOYALTY

We offer all our clients a '4+1' loyalty scheme. For every four delegates enrolled from an organisation in any calendar year, we will provide you with one additional place, free of charge.

**"This is very real and an eye opener. It pulled me into a world of possibilities and leadership success."**

OLUSEGUM BOLU OLATUNJI, CEO, Petrodos Atlantic Energy, Nigeria.



## FEATURED TRAINER

### MARIA OLDER

Maria is a charismatic and solution-focused facilitator who designs and delivers innovative training that focuses on individuals' needs and their unique learning journey.

Through her extensive international experience, she has an in-depth appreciation of how to bring learning to life.

A highly inspirational leadership and development professional, Maria has over 30 years' experience of delivering pragmatic and practical training across North America, Canada, Europe, Africa and Asia. With a focus on the practical applications of training materials, her coaching style encourages delegates to drive and implement change at both the individual and organisational level.