# DEVELOPING HIGH PERFORMING TEAMS

**LEADERSHIP AND MANAGEMENT PORTFOLIO** 





# **DEVELOPING HIGH PERFORMING TEAMS**

#### **COURSE OUTLINE**

Most of us work in teams, but a high performing team is more than just a group of people who happen to work together. It's a collection of individuals who collaborate and share a common vision and purpose, striving to achieve their goals. A high performing organisation succeeds or fails on the strength or weaknesses of the teams within it.

The job of a successful manager is to enable his/her team members to perform in their roles at the highest standards and to exceed expectations in their delivery of set objectives. That is why having team development and people management skills that get the most out of people are so essential for anyone who has management responsibilities. It also requires a high degree of self-awareness of key strengths, weaknesses and motivations on the part of a manager.

This course is essential for all managers who want to build successful teams that consistently exceed expectations and to increase their own skills and knowledge as an emotionally intelligent manager. Delegates will explore core areas of the role of a team leader, team development strategies, essentials of successful teamwork, aspects of performance and change management.

#### **COURSE OBJECTIVES:** On completion, you will be able to:

- Understand what it takes to develop and sustain high performing teams
- Develop your skills and attitude as a people manager
- Understand the organisational culture and climate required to stimulate consistent high performance
- Develop your team members' skills through skilful coaching conversations

#### **KEY TOPICS**

- The recipe for successful team development: defining vision and roles, measuring success, overcoming challenges
- Understanding yourself as a people manager building on strengths and working on weaknesses
- Performance management essentials
- Key communication skills for building and maintaining team morale
- · Leading teams through change
- Successfully managing any dysfunctional aspects of a team

This is week two of The Emotional Intelligence and Leadership Toolkit.

DURATION	FEE	DATE	VENUE
05 days	£2,650	19 - 23 February 2024	Dubai
		12 - 16 August 2024	London

#### "ON DEMAND" COURSES



In addition to the scheduled dates shown, we are flexible to schedule additional dates to our calendar in a location of your choice. To ensure we can explore adding an additional date, do aim to contact us with your request with a minimum of 4 months' notice to allow the course to be advertised.

#### **WE REWARD LOYALTY**

We offer all our clients a '4+1' loyalty scheme. For every four delegates enrolled from an organisation in any calendar year, we will provide you with one additional place, free of charge.

"It's been fun, interesting and above all very educative. I'm equipped with more knowledge to be able to lead my team in performing well to meet organisational goals."

ADOWA BEMPOMAA GYIMAH, Senior Nursing Officer, Ghana.

## FEATURED TRAINER

### **MARIA OLDER**

Maria is a charismatic and solution-focused facilitator who designs and delivers innovative training that focuses on individuals' needs and their unique learning journey.

Through her extensive international experience, she has an in-depth appreciation of how to bring learning to life.

A highly inspirational leadership and development professional, Maria has over 30 years' experience of delivering pragmatic and practical training across North America, Canada, Europe, Africa and Asia. With a focus on the practical applications of training materials, her coaching style encourages delegates to drive and implement change at both the individual and organisational level.

