

DEVELOPING FUTURE LEADERS

[APPROVED BY THE INSTITUTE OF LEADERSHIP]

LEADERSHIP AND MANAGEMENT PORTFOLIO



CROWN AGENTS
ACCELERATING SELF-SUFFICIENCY & PROSPERITY

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COURSE OUTLINE

This programme is designed for managers who are moving, or have the potential to move, into leadership roles. It guides delegates through the challenging transition from being a manager with a primary focus on delivery and making things happen, to becoming a leader who inspires trust and makes people think, feel and act.

Over two challenging weeks, delegates will study the behaviours, mindset and style of the successful leader and gain an insight into their own strengths and weaknesses. Culturally relevant case studies and role plays will be used to demonstrate positive and negative approaches to challenging situations.

There will also be a focus on identifying key problem-solving techniques to overcome organisational barriers, using coaching skills for performance improvement and employing influencing skills to make maximum impact.

COURSE OBJECTIVES: On completion, you will be able to:

- Understand the difference between a manager and a leader and what it takes to make the transition
- Recognise your own strengths and weaknesses by examining your own preferred leadership style
- Learn coaching skills and behaviours to maximise individual performance
- Use contemporary styles and techniques to lead positive change
- Embed behaviours as a leader that inspire trust and respect
- Take on more challenging problems with improved problem solving
- Use influencing tactics and skills to engage and inspire

KEY TOPICS

- Key attributes of a successful and inspiring leader
- Identifying strengths and weaknesses and developing an improvement plan

- Personal values that drive leadership behaviour
- Leading in times of change
- Using innovative problem-solving techniques
- Influencing approaches



This is an IoL endorsed programme. To receive an IoL Certificate delegates need to identify what they have learned on the course to deal with their challenges or issues effectively. At the end of the programme they need to make a 10-15 minutes presentation based on this issue and one set question. On completion of a successful assessment, delegates will receive the Endorsed Award IoL certificate following the course.

DURATION	FEE	DATE	VENUE
10 days	£4,650	15 - 26 April 2024	London
		01 - 12 July 2024	London

"ON DEMAND" COURSES



In addition to the scheduled dates shown, we are flexible to schedule additional dates to our calendar in a location of your choice. To ensure we can explore adding an additional date, do aim to contact us with your request with a minimum of 4 months' notice to allow the course to be advertised.

WE REWARD LOYALTY

We offer all our clients a '4+1' loyalty scheme. For every four delegates enrolled from an organisation in any calendar year, we will provide you with one additional place, free of charge.

"The training acquired from Crown Agents is very important for my career as a Planning Officer and I will not regret attending this programme. I recommend this for every Ghanian who is in a leadership position."

ADJEI ERNSET YIADOM, Head of Planning and Statistics, Ghana Education Service.



FEATURED TRAINER

MARIA OLDER

Maria is a charismatic and solution-focused facilitator who designs and delivers innovative training that focuses on individuals' needs and their unique learning journey.

Through her extensive international experience, she has an in-depth appreciation of how to bring learning to life.

A highly inspirational leadership and development professional, Maria has over 30 years' experience of delivering pragmatic and practical training across North America, Canada, Europe, Africa and Asia. With a focus on the practical applications of training materials, her coaching style encourages delegates to drive and implement change at both the individual and organisational level.