



CROWN AGENTS
ACCELERATING SELF-SUFFICIENCY & PROSPERITY

CROWN AGENTS IN NIGERIA

Since the early 19th century, Crown Agents has had a strong presence in Nigeria with a representative office in place since 1966 and in 1995 Crown Agents Nigeria Limited (CANL) was established.

CANL contributes towards enhancing governance, stabilisation and economic growth, institutional strengthening including health systems strengthening, humanitarian response through crisis response and recovery, and enhancing the country's progress towards achieving its climate and energy transition ambitions.

With a strong track record in providing services in procurement and supply chain, quality assurance and inspections, climate change and training and professional development, Crown Agents Nigeria leverages Crown Agents' global resource and expertise in over 86 countries to support growth and prosperity in Nigeria.

OUR CAPABILITIES:

At Crown Agents, we deliver sustainable solutions to development challenges by providing targeted support to the government and donor-funded projects through our specialised technical areas of:



Procurement and Supply Chain



The Health Service Delivery/System Strengthening



Training and Professional Development



Quality Assurance and Inspections



Climate Change and Energy

Our work makes important contributions to Nigeria's development and upward trajectory as the country looks to meet the Sustainable Development Goals (SDGs), accelerate inclusive socio-economic growth, respond to crises and rebuild in fragile areas.



Procurement and Supply Chain

Crown Agents provides procurement and supply chain solutions in the following areas:

- 1. Monitoring And Evaluation for Accountability and Learning:** Key services are performance monitoring, compliance, value for money assessments, inspection, assessment and investigation.
- 2. Electronic Government Procurement (e-GP):** Key services are needs analysis, e-GP Strategy, market assessment and identification of E-GP System, support purchase of E-GP System, implementation of E-GP and maximising the benefits of E-GP Systems.
- 3. Operational Procurement and Supply Chain:** Crown Agents wholly owned freight forwarders, Greenshields Cowie (GSC) are specialists in final mile logistics, and work in partnership with our clients to successfully design solutions for a wide range of commodity programmes.
- 4. Procurement Modernisation:** Crown Agents has extensive experience in every aspect of Procurement Reform. We have demonstrated experience in diagnostics, strategy and planning, development of legal and regulatory frameworks, institutional reform, capacity building and monitoring, and evaluation of procurement reforms.
- 5. Professionalisation and Capacity Building:** Our key services include capacity diagnostics and strategy, curriculum development, capacity building, professionalisation and sustainability.
- 6. Sustainable Public Procurement:** Our key services include identification of needs, market research and planning, definition of requirements, bidding, evaluation and award, contract management and review and learning.





The Health Service Delivery/ System Strengthening

A reliable, secure and cost-effective supply of drugs and other healthcare products is essential to every health service. Crown Agents' health procurement and supply chain expertise helps our clients to build and sustain professional health supply systems, enhancing effective distribution of medical and pharmaceutical products to end users and contributing towards the achievement of universal health standards. We help our clients to meet the SDGs on child mortality, maternal health, HIV/AIDS, nutrition and other diseases by applying a world-class professional health supply chain process.

We provide integrated and secure health supply chain solutions through delivering tailored and flexible responses to ensure essential medical resources are delivered both quickly and cost-effectively. Our services ensure both physical and financial security to any organisation needing essential health commodities, including drugs, bed nets, laboratory and diagnostic equipment, reagents, medical equipment, supplies and consumables.



Training and Professional Development

With a long-established presence in Nigeria, our dedicated training and professional development team provides market leading training and capacity building services, and have trained over 32,000 Nigerian professionals in varying fields across the public and private sectors.

Our training courses equip participants with the skills and knowledge required to fulfil corporate level objectives. Every aspect of our training, from the style of delivery to post learning support, is carefully designed to deliver shared learning experiences among peers from diverse organisations and cultures.

Our in-house training staff and network of associates are leading practitioners and experts in their respective fields. Crown Agents draws upon this expertise and our wealth of experience in designing highly relevant and impactful training programmes.

We offer clients with the choice of open and planned courses or customised courses which are tailored to the needs of your organisation.

Our specialised and technical expertise focuses on the following subject areas:

- **Leadership, Management and Development**
- **Governance and Strategy**
- **Human Resources**
- **Finance**
- **Project Management and Evaluation**
- **Procurement, Supply Chain and Trade**
- **Government, Policy and Justice**



Quality Assurance and Inspection Services (QAIS)

Being ISO9001 certified, Crown Agents' Quality Assurance and Inspection Services (QAIS) team in Nigeria carries out inspections for a range of sectors including pharmaceuticals, agriculture, electrical engineering and general supplies. We provide rather than Our QAI provides a range of inspection types, from vendor appraisal to pre-and-post-shipment inspections, to sampling and lab testing. Our third-party inspection services provide organisations with assurance that all items supplied are safe, effective and fit for purpose.



Climate Change and Energy

Crown Agents Climate and Energy work supports countries in the Global South to overcome challenges in delivering low carbon and climate resilient public services. Our team brings technical knowledge in areas such as fund management, programme management and facilitation to resolve climate change and renewable energy transition challenges in the health, biodiversity conservation, water, forestry, agriculture, urban and rural planning, public finance and governance sectors.



OUR PROJECTS:

UNICEF VACCINE STOCK COUNT PROJECT

United Nations Children's Fund (UNICEF) in collaboration with the Nigeria Federal Ministry of Health (FMOH) through the National Primary Healthcare Development Agency (NPHCDA) and support from other partners within the National Logistics Working Group (NLWG) deployed a nationwide vaccine physical stock count across all the different storage levels in Nigeria.

UNICEF engaged Crown Agents Nigeria to undertake this exercise in the North-East Zone of the country. During the physical stock count exercise, Crown Agents deployed relevant resources across **1,523** sites that hold vaccines across the insecure North-East zone and counted a total of **14,796,067** doses of different types of vaccines.

PARTNERSHIP FOR LEARNING FOR ALL IN NIGERIAN EDUCATION (PLANE)

The Partnership for Learning for All in Nigerian Education is a seven-year programme funded by the UK Foreign, Commonwealth, and Development Office (FCDO), implemented by DAI Global UK, with agency procurement services from Crown Agents.

PLANE works to deliver a more inclusive and effective basic education system in Nigeria through improvements in teaching and learning, improvements in the regulation of the non-state sector, and embedding the use of data and evidence within the education system.

Crown Agents is providing timely agency procurement services to support the government of Nigeria in collaboration with DAI Global UK and their sub-contractor partners. Through bespoke agency procurement services, Crown Agents ensured that all goods were successfully printed, packed, labelled and delivered to a designated location within the country. The resources will be used by over **2,000** schools within Kano, Kaduna and Jigawa states including over **900,000** pupil's books and over **27,000** teacher guides.

TRAINING THE NIGERIA NATIONAL ASSEMBLY (NASS)

For over 15 years Crown Agents Professional Development and Training team have trained staff from the Nigeria National Assembly (NASS). Each year Crown Agents provide an annual training session containing over **100** NASS participants under the Economic Reform and Governance Project (ERGP). We also train NASS staff regularly on policy formulation, leadership and management, financial management and governance with delegates including Senators and members of House of Representatives under the sponsorship of the National Institute for Legislative and Democratic Studies (NILDS).

These trainings have contributed to enhancing the capacity of the NASS members for effective and efficient performance of their core mandate of law-making and oversight functions.

ACCELERATING NUTRITION RESULTS IN NIGERIA (ANRiN)

Crown Agents is part of the implementation of the World Bank funded Accelerating Nutrition Results in Nigeria project (ANRiN). ANRiN is a US\$232 million project financed by the International Development Association (IDA) and Global Financing Facility (GFF). The project aims to increase the utilisation of quality and cost-effective nutrition services for pregnant and lactating women, adolescent girls, and children under five years of age in twelve, geographically representative, high malnutrition burden states of Nigeria.

By acting as the procurement agents of nutritional services in Nasarawa, Gombe and Plateau States, we have supported and contributed to the increase of the utilisation of quality, cost-effective nutrition products and services for pregnant and lactating women, adolescent girls and children under five years of age. Over the course of three years, Crown Agents' procurement and last mile delivery services have reached over 1.3 million children and pregnant women.

THE CHILD HEALTH AND MORTALITY PREVENTION SURVEILLANCE (CHAMPS) NETWORK PROGRAM IN NIGERIA

The Child Health and Mortality Prevention Surveillance (CHAMPS) network program supported by the Bill & Melinda Gates Foundation through Emory University, seeks to identify definitive causes of child mortality and prevent child deaths through innovative surveillance approaches. CHAMPS is implemented in 2 States of Cross Rivers and Bauchi in Nigeria by research partners.

Crown Agents is acting as CHAMPS project Fund Management Agent on behalf of Emory Global Health Institute (Emory University) Atlanta Georgia, USA.

Crown Agents' team of financial experts support the research implementing partners to establish sound financial management system, conduct risk assessment, set up appropriate accounting systems, procurement processes and governance structures, including robust internal and financial controls and risk management systems.

As Fund Managers for the CHAMPS Nigeria project, Crown Agents contributes to assurance of value for money for both the donors and the partners, and most importantly contribute to the achievement of the projects overall goal of saving lives of children through innovative research data to action.



THIRD PARTY MONITORING AGENT SERVICES

Crown Agents' team of experts provide third-party Monitoring Agents services to The Government of Nigeria through the National Primary Health Care Development Agency (NPHCDA) on behalf of the GAVI Alliance for the COVID-19 Rollout in Nigeria.

Over the project's first year, Crown Agents submitted a total of 7 reports and related Risk Log matrix to GAVI and the government, which identified risks relating to COVID-19 vaccine availability and uptake, vaccine hesitancy, healthcare workers motivation, financial management processes and stakeholder coordination across Nigeria.

In total, **87** risks were identified across the country by our field agents and experts. At the end of the first year of our intervention, the country significantly increased their COVID-19 vaccination by over 100%. The findings from the Crown Agents MA reports has been adopted by several partners and GAVI to implement recommendations.

THE WORLD HEALTH ORGANISATION (WHO): POST CONSTRUCTION TECHNICAL EVALUATION PROJECT

The Hospital Construction Project was launched by the World Health Organisation as an Integrated Community Recovery and Resilience venture in Borno State. Crown Agents team of engineers were contracted by WHO to conduct an independent, technical and financial evaluation of the hospital expansion and construction in Biu and in Mongonou, Borno State, Nigeria to establish its usability.

We undertook a technical evaluation at the two construction locations, including a structural integrity test (SIT), site investigations and appraisal of the current state of the structures.

Following this, the WHO used our recommendations to advise on how to move forward with completing the construction of the two hospitals.

POWERING KADUNA STATE'S HEALTHCARE CENTRES WITH SOLAR ENERGY

Crown Agents provided end-to-end management for the former UK Department for International Development funded Kaduna State Solar project, which is providing clean, reliable power to 34 health centres across Kaduna state, Nigeria.

Crown Agents were appointed as the procurement agent for the solar electrification of **34** remote primary healthcare centres (PHC) across Kaduna State, Nigeria. Kaduna Solar won the Best Third Sector/Not-for-profit Public Procurement Project at the 2017 CIPS awards. Our work was recognised for ensuring power during essential surgeries, maintaining drugs at the right temperatures ensuring power during essential surgeries, to maintaining drugs at the right temperatures to ensure effectiveness, reliable energy at these health centres is saving and improving lives.

PARTNERING FOR CLIMATE TRANSITIONS (PACT)

Crown Agents is helping to deliver the UK Government's **Partnering for Climate Transitions (PACT)** Lot 3 capacity building programme that supports developing countries tackle climate change. Crown Agents has supported the development of an expert roster and helps facilitate peer-to-peer skill-share projects that enable eligible countries to accelerate the implementation of their Nationally Determined Contributions (NDCs).

In Nigeria, the skill-share provided was on **Alignment of Nigeria's Sustainable Banking Principles**, which ran from January – June 2022. The purpose was to support the Central Bank of Nigeria (CBN) in mainstreaming climate into regulatory and supervisory responsibilities and overall risk management.

Following the skill share, recommendations were created and used by UKPACT, the NDC Partnership and CBN to design the on-going workstreams. The recommendations align with recent national and international regulatory and policy commitments relating to environmental and social criteria.

ABOUT CROWN AGENTS

Crown Agents is a not-for-profit international development company that works in partnership with our clients to design and implement practical solutions for their needs. Offering a round-the-clock presence across time zones, through delivery offices in 19 countries and subsidiary offices in the United States and Japan, we support our clients to tackle the complex challenges they face, whether that's seeking to meet the Sustainable Development Goals (SDGs), improving the quality of life and opportunities for their citizens, or responding to the needs of a global pandemic. We also provide a diverse range of procurement training courses, both in the UK and globally.



CONTACT US

Nkiru Anonyuo, Country Director, Crown Agents Nigeria Limited

E: nkiru.anonyuo@ng.crownagents.com