



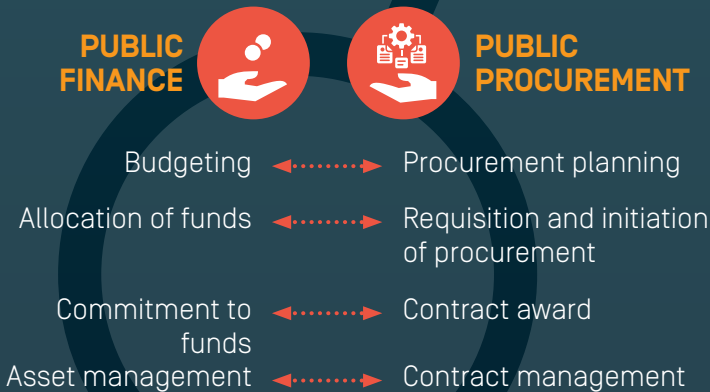
CROWN AGENTS' EXPERTISE IN PROCUREMENT MODERNISATION

Effective public procurement systems must be based on a sound legal and regulatory framework, which captures key policies and procedures in the form of laws, regulations, or guidelines according to the country's legal system and traditions.

Reforming this system can be a complex and challenging process. Procurement systems must be robust enough to act as a solid foundation for cost-effective and efficient service delivery. When conducting a reform, it is essential that the process is broken down into manageable component parts to establish a cohesive road map to guide the process. This makes the transition as smooth as possible whilst ensuring that reforms survive any change of leadership or government.

The critical nature of public procurement, coupled with the need to ensure integrity, can lead to significant tensions and challenges in realising its transformative potential. Through our experience of supporting clients across the globe to implement reforms, we have the skills to effectively guide organisations on this journey. By partnering with clients to really understand their specific challenges, our procurement modernisation work is tailored to achieving individual objectives and meaningful change.

Public procurement is closely integrated with public finance procedures and therefore public finance rules and regulations are relevant to many aspects of procurement:



OUR PROJECTS



Organisation of Eastern Caribbean States (OECS) Pooled Procurement & Supply Chain Management

Crown Agents implemented a consultancy project for the Organisation for Eastern Caribbean States Commission (OECS) to help better prepare their procurement systems for when natural disasters strike. We developed an efficient and cost-effective operational procurement framework which can be utilised by OECS and its members during an emergency response.



Government of Zimbabwe

Crown Agents provided support to the Government of Zimbabwe in its initiative to modernise its public procurement system. This was through legislative and institutional reforms of both policy and documentation and manuals, the development of a sensitisation strategy and a Procurement Performance Measurement system.



Government of Ukraine

Crown Agents provided expert advice on policies, legislation and institutional structures and operations, together with a range of training activities and awareness raising and public outreach activities.



Mozambique - Electricidade de Mocambique (EDM)

Crown Agents set the guidelines for implementation of the overhaul of EDM's procurement function. Recognising that effective implementation of legal and structural reforms is a long-term initiative, EDM designed a further phase of reform. Crown Agents is partnering with Deloitte to develop capacity and the modernisation of procurement processes, standards, documentation, and Framework Agreements across the company.

OUR SERVICES

Crown Agents has extensive experience in every aspect of Procurement Reform:

Diagnostics, Strategy and Planning

This involves systems assessment, strategy formulation, and stakeholder engagement. To ensure reforms are properly targeted, they must have a coherent direction and set of objectives, supported and understood throughout all levels of the procurement system:



Institutional level - through revision of the legal framework, or the establishment of a regulatory body



Organisational level - by establishing procurement units and working to improve their performance



Individual level - by addressing gaps in staff capacity and supporting professionalisation

Development of Legal and Regulatory Frameworks

Legal and regulatory frameworks are the foundation for procurement reform. They:



define the institutional structure to be implemented and the functions and powers of all key actors across the procurement system



determine the focus of capacity building measures and the standards against which performance will be monitored and evaluated



establish procedures for enforcing procurement rules

Institutional Reform

Appropriate executive and regulatory procurement institutions must be in place for a public procurement system to function effectively. With our considerable experience in procurement institutional reform, we evaluate the existing institutional structure of a procurement system and assist in all aspects of establishing regulatory bodies. We conduct analysis of systems related to the procurement function, and plan links between procurement agencies and other institutions, as well as raising awareness of change among staff and the wider public.

ABOUT CROWN AGENTS

Crown Agents is a not-for-profit international development company that works in partnership with our clients to design and implement practical solutions for their needs. Offering a round-the-clock presence across time zones, through delivery offices in 19 countries and subsidiary offices in the United States and Japan, we support our clients to tackle the complex challenges they face, whether that's seeking to meet the Sustainable Development Goals (SDGs), improving the quality of life and opportunities for their citizens, or responding to the needs of a global pandemic. We also provide a diverse range of procurement training courses, both in the UK and globally.

More details can be found at here www.crownagents.com/procurement



Capacity Building

Crown Agents offers professional services to build sustainable local procurement capacity. These include:



Conducting capacity assessments and training needs analysis to determine capacity development needs



Preparing resourcing strategies, job profiles, and individual training plans that feed into an overall capacity building strategy



Preparing capacity building strategies to resolve 'capacity gaps'



Utilising appropriate capacity building techniques, such as mentoring and coaching, training courses, and formal qualifications



Ensuring the sustainability of capacity development programmes through training of trainers programmes

Monitoring & Evaluation of Procurement Reforms

Our experience has shown that once the initial legal framework and capacity building is complete, there is very little support in effective monitoring and supervision of the new system. We therefore provide services to

- Monitor conformance, including procurement audits and value for money assessments (to identify potential financial savings and procurement capacity needs).
- Undertake compliance assessments (to determine procurement entities adherence to the requirements of the new procurement system) and
- Conduct performance benchmarking and capacity assessments (to assess an organisation's overall procurement practices and abilities).

CONTACT US

Get in touch for more information about how we can assist with your procurement modernisation needs.

Louisa Bare, Head of Growth, Procurement and Supply Chain

E: procurementgrowth@crowngents.co.uk