



CROWN AGENTS
ACCELERATING SELF-SUFFICIENCY & PROSPERITY

Crown Agents' Expertise in Electronic Government Procurement (e-GP)

Introduction

Electronic Government Procurement (e-GP) systems have become an integral component of procurement reform for governments around the world. They provide a digital platform that enables an efficient and effective way of doing business by centralising and automating interactions between stakeholders. These systems improve the performance, speed, and efficiency of procurement practices and deliver significant efficiency gains and financial savings for governments whilst enabling the provision of improved citizen services.

Crown Agents develops and implements eProcurement platforms that enable government reform. Through the provision of technical expertise, strategic advice and training, we work with donors and governments to support the transition from transactional to strategic procurement.

We tackle challenges in:

- **non-standard procedures**
- **infrastructure constraints**
- **decentralised procurement**
- **lack of agency coordination**
- **uneven standards in procurement quality.**

Our Track Record

Working with the Government of Zimbabwe, we developed a **Procurement Reform Programme** which put in place regulatory structures to support **full end-to-end e-GP implementation.**

We developed a roadmap to implement a sustainable, economic and **efficient complete e-GP solution** for the Government of Rwanda, underpinned with tailored capacity building.

We performed an **e-readiness assessment**, feasibility study, roadmap and implementation plan for the **Government of Mozambique.**



Our services



We recognise and prioritise key success factors in analysing and implementing eProcurement, such as legal, business and technology requirements. We apply internationally recognised eGovernment readiness assessments to determine the level of support required for implementation of an e-GP system.

Our holistic approach involves reviewing legislation to incorporate changes related to eServices and eProcurement, for example – the use of electronic documents and messages, assessing the stakeholder’s buy-in, acceptance, and ensuring continuous communication. We also develop a detailed understanding of the relevant legal frameworks and policies, current practices and procedures, and the technology environment, and recommend changes where necessary.

Our experience is comprehensive, covering a range of eProcurement services including:

- Assessing the capacity of public bodies to develop and implement eProcurement capabilities in the public sector.
- Prioritising and obtaining a value for money investment in the most appropriate technology infrastructure.
- Analysing business and system requirements for eProcurement services, enabling the identification of practical problems and solutions.
- Evaluating innovative and leapfrog technologies to accelerate development and growth.
- Supporting the end-to-end purchase and evaluation process of an appropriate eProcurement application package.
- Project managing the full implementation cycle of eProcurement application packages.
- Fully realising the benefits of strategic procurement and framework arrangements within an e-GP environment.

About Crown Agents

Crown Agents is the not-for-profit international development company that works in partnership with its clients to design and implement practical solutions to their needs. Offering a round-the-clock presence in any time zone, through delivery offices in 19 countries and subsidiary offices in the United States and Japan, we support our clients to tackle the complex challenges they face, whether that’s seeking to meet the Sustainable Development Goals (SDGs), improving the quality of life and opportunities for their citizens, or responding to the needs of a global pandemic.

“We develop and implement eProcurement platforms that enable government reform. Through the provision of technical expertise, strategic advice and training, we work with donors and governments to support the transition from transactional to strategic procurement.”

CONTACT US

Get in touch for more information on how we can align your eProcurement activities with international best practice.

Louisa Bare, Head of Growth, Procurement and Supply Chain

Email: procurementgrowth@crownagents.co.uk

